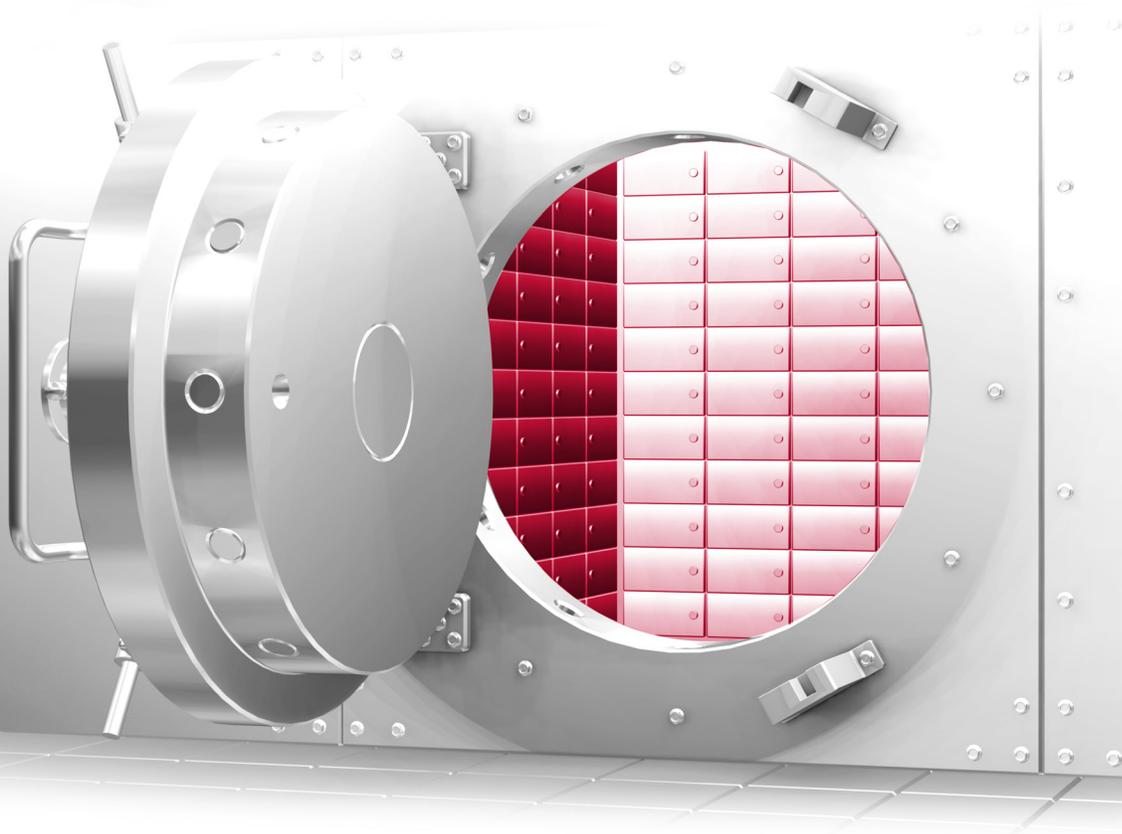


Take your time exploring the benefits of F5 security solutions



Earn up to \$14,000 per pair with the F5 VAULT Security Program

Under the F5 VAULT Security Program, partners have the opportunity to earn huge payouts. Simply sell the qualifying F5 security platforms shown over the page to earn yours.

Offer ends September 30, 2014.



F5 Good | Better | Best

Sell More, Sell Faster, Sell Again

How much can I earn?

BETTER Hardware Appliances	SPIFF	SPIFF for Pair
F5-BIG-BR-4000S	\$1,250	\$2,500
F5-BIG-BR-4200V	\$1,250	\$2,500
F5-BIG-BR-5000S	\$1,500	\$3,000
F5-BIG-BR-5200V	\$1,500	\$3,000
F5-BIG-BR-7000S	\$2,500	\$5,000
F5-BIG-BR-7200V	\$2,500	\$5,000
F5-BIG-BR-10000S	\$3,000	\$6,000
F5-BIG-BR-10200V	\$3,000	\$6,000
F5-BIG-BR-10200V-S	\$3,000	\$6,000
F5-BIG-BR-10200V-F	\$3,000	\$6,000
F5-BIG-BR-11000	\$3,000	\$6,000
F5-BIG-BR-11050	\$3,500	\$7,000
F5-BIG-BR-11050-F	\$3,500	\$7,000
F5-BIG-BR-11050-N	\$3,500	\$7,000

BEST Hardware Appliances	SPIFF	SPIFF for Pair
F5-BIG-BT-4000S	\$2,500	\$5,000
F5-BIG-BT-4200V	\$2,500	\$5,000
F5-BIG-BT-5000S	\$3,000	\$6,000
F5-BIG-BT-5200V	\$3,000	\$6,000
F5-BIG-BT-7000S	\$5,000	\$10,000
F5-BIG-BT-7200V	\$5,000	\$10,000
F5-BIG-BT-10000S	\$6,000	\$12,000
F5-BIG-BT-10200V	\$6,000	\$12,000
F5-BIG-BT-10200V-S	\$6,000	\$12,000
F5-BIG-BT-10200V-F	\$6,000	\$12,000
F5-BIG-BT-11000	\$7,000	\$12,000
F5-BIG-BT-11050	\$7,000	\$14,000
F5-BIG-BT-11050-F	\$7,000	\$14,000
F5-BIG-BT-11050-N	\$7,000	\$14,000

BETTER Viprion Software	SPIFF	SPIFF for Pair
F5-ADD-VPR-BR-C2400	\$2,000	\$4,000
F5-ADD-VPR-BR-C4400	\$2,500	\$5,000
F5-ADD-VPR-BR-C4800	\$3,000	\$6,000

BEST Viprion Software	SPIFF	SPIFF for Pair
F5-ADD-VPR-BT-C2400	\$4,000	\$8,000
F5-ADD-VPR-BT-C4400	\$5,000	\$10,000
F5-ADD-VPR-BT-C4800	\$6,000	\$12,000

Upgrade Good to BETTER - HW	SPIFF	SPIFF for Pair
F5-ADDBIGGBR-4000S-P	\$1,000	\$2,000
F5-ADDBIGGBR-4200V-P	\$1,000	\$2,000
F5-ADDBIGGBR-5000S-P	\$1,000	\$2,000
F5-ADDBIGGBR-5200V-P	\$1,000	\$2,000
F5-ADDBIGGBR-7000S-P	\$1,500	\$3,000
F5-ADDBIGGBR-7200V-P	\$1,500	\$3,000
F5-ADDBIGGBR-10000SP	\$2,000	\$4,000
F5-ADDBIGGBR-10200VP	\$2,000	\$4,000
F5-ADDBIGGBR-11000-P	\$2,000	\$4,000

Upgrade Good to BEST - HW	SPIFF	SPIFF for Pair
F5-ADDBIGGBT-4000S-P	\$2,000	\$4,000
F5-ADDBIGGBT-4200V-P	\$2,000	\$4,000
F5-ADDBIGGBT-5000S-P	\$2,000	\$4,000
F5-ADDBIGGBT-5200V-P	\$2,000	\$4,000
F5-ADDBIGGBT-7000S-P	\$3,000	\$6,000
F5-ADDBIGGBT-7200V-P	\$3,000	\$6,000
F5-ADDBIGGBT-10000S-P	\$4,000	\$8,000
F5-ADDBIGGBT-10200V-P	\$4,000	\$8,000
F5-ADDBIGGBT-11000-P	\$4,000	\$8,000

Upgrade BETTER to Best - HW	SPIFF	SPIFF for Pair
F5-ADD-BIGBRBT-4000S	\$500	\$1,000
F5-ADD-BIGBRBT-4200V	\$500	\$1,000
F5-ADD-BIGBRBT-5000S	\$500	\$1,000
F5-ADD-BIGBRBT-5200V	\$500	\$1,000
F5-ADD-BIGBRBT-7000S	\$1,000	\$2,000
F5-ADD-BIGBRBT-7200V	\$1,000	\$2,000
F5-ADDBIGBRBT-10000S	\$1,000	\$2,000
F5-ADDBIGBRBT-10200V	\$1,000	\$2,000
F5-ADDBIG-BRBT-11000	\$1,000	\$2,000

Upgrade Viprion SW BETTER to BEST	SPIFF	SPIFF for Pair
F5-ADDVPR-BRBT-C2400	\$1,500	\$3,000
F5-ADDVPR-BRBT-C4400	\$2,000	\$4,000
F5-ADDVPR-BRBT-C4800	\$3,000	\$6,000

Key		
ADF - Application Delivery Firewall	APM - Access Policy Manager	LTM - Local Traffic Manager
AFM - Advanced Firewall Manager	ASM - Application Security Manager	Base ADF = LTM+AFM

Please contact your local F5 Sales Representative for list pricing.

Simply sell a security bundle SKU between October 1, 2013 and September 30, 2014 to qualify for the rewards listed below

How much can I earn?

Base ADF	SPIFF	SPIFF for Pair
F5-BIG-ADF-3600-4G	\$1,000	\$2,000
F5-BIG-ADF-3900-8G	\$1,500	\$3,000
F5-BIG-ADF-4000S	\$1,500	\$3,000
F5-BIG-ADF-4200V	\$1,500	\$3,000
F5-BIG-ADF-5000S	\$2,000	\$4,000
F5-BIG-ADF-5200V	\$2,000	\$4,000
F5-BIG-ADF-6900-8G	\$2,000	\$4,000
F5-BIG-ADF-6900S	\$2,000	\$4,000
F5-BIG-ADF-6900-F	\$2,500	\$5,000
F5-BIG-ADF-6900-N	\$2,500	\$5,000
F5-BIG-ADF-7000S	\$4,000	\$8,000
F5-BIG-ADF-7200V	\$4,000	\$8,000
F5-BIG-ADF-8900	\$4,000	\$8,000
F5-BIG-ADF-8900-F	\$4,500	\$9,000
F5-BIG-ADF-8950	\$4,000	\$8,000
F5-BIG-ADF-8950S	\$4,000	\$8,000
F5-BIG-ADF-10000S	\$5,000	\$10,000
F5-BIG-ADF-10200V	\$5,000	\$10,000
F5-BIG-ADF-11000	\$6,000	\$12,000
F5-BIG-ADF-11000-F	\$6,000	\$12,000
F5-BIG-ADF-11050	\$6,000	\$12,000
F5-BIG-ADF-11050-F	\$6,000	\$12,000
F5-BIG-ADF-11050-N	\$7,000	\$14,000

Base ADF + ASM	SPIFF	SPIFF for Pair
F5-BIG-ADF-3900-AS	\$2,000	\$4,000
F5-BIG-ADF-4000S-AS	\$2,000	\$4,000
F5-BIG-ADF-4200V-AS	\$2,000	\$4,000
F5-BIG-ADF-5000S-AS	\$2,500	\$5,000
F5-BIG-ADF-5200V-AS	\$2,500	\$5,000
F5-BIG-ADF-6900-AS	\$2,500	\$5,000
F5-BIG-ADF-6900S-AS	\$2,500	\$5,000
F5-BIG-ADF-7000S-AS	\$4,500	\$9,000
F5-BIG-ADF-7200V-AS	\$4,500	\$9,000
F5-BIG-ADF-8900-AS	\$4,500	\$9,000
F5-BIG-ADF-8950-AS	\$4,500	\$9,000
F5-BIG-ADF-8950S-AS	\$4,500	\$9,000
F5-BIG-ADF-10000S-AS	\$5,500	\$11,000
F5-BIG-ADF-10200V-AS	\$5,500	\$11,000
F5-BIG-ADF-11000-AS	\$6,500	\$13,000
F5-BIG-ADF-11050-AS	\$6,500	\$13,000

Base ADF + APM	SPIFF	SPIFF for Pair
F5-BIG-ADF-3900-AP	\$2,000	\$4,000
F5-BIG-ADF-4000S-AP	\$2,000	\$4,000
F5-BIG-ADF-4200V-AP	\$2,000	\$4,000
F5-BIG-ADF-5000S-AP	\$2,500	\$5,000
F5-BIG-ADF-5200V-AP	\$2,500	\$5,000
F5-BIG-ADF-6900-AP	\$2,500	\$5,000
F5-BIG-ADF-6900S-AP	\$2,500	\$5,000
F5-BIG-ADF-7000S-AP	\$4,500	\$9,000
F5-BIG-ADF-7200V-AP	\$4,500	\$9,000
F5-BIG-ADF-8900-AP	\$4,500	\$9,000
F5-BIG-ADF-8950-AP	\$4,500	\$9,000
F5-BIG-ADF-8950S-AP	\$4,500	\$9,000
F5-BIG-ADF-10000S-AP	\$5,500	\$11,000
F5-BIG-ADF-10200V-AP	\$5,500	\$11,000
F5-BIG-ADF-11000-AP	\$6,500	\$13,000
F5-BIG-ADF-11050-AP	\$6,500	\$13,000

Base ADF + ASM + APM	SPIFF	SPIFF for Pair
F5-BIG-ADF-3900-SEC	\$2,500	\$5,000
F5-BIG-ADF-4000S-SEC	\$2,500	\$5,000
F5-BIG-ADF-4200V-SEC	\$2,500	\$5,000
F5-BIG-ADF-5000S-SEC	\$3,000	\$6,000
F5-BIG-ADF-5200V-SEC	\$3,000	\$6,000
F5-BIG-ADF-6900-SEC	\$3,000	\$6,000
F5-BIG-ADF-6900S-SEC	\$3,000	\$6,000
F5-BIG-ADF-7000S-SEC	\$5,000	\$10,000
F5-BIG-ADF-7200V-SEC	\$5,000	\$10,000
F5-BIG-ADF-8900-SEC	\$5,000	\$10,000
F5-BIG-ADF-8950-SEC	\$5,000	\$10,000
F5-BIG-ADF-8950S-SEC	\$5,000	\$10,000
F5-BIG-ADF-10000S-SEC	\$6,000	\$12,000
F5-BIG-ADF-10200V-SEC	\$6,000	\$12,000
F5-BIG-ADF-11000-SEC	\$7,000	\$14,000
F5-BIG-ADF-11050-SEC	\$7,000	\$14,000

ADD ON: AFM	SPIFF	SPIFF for Pair
F5-ADD-BIG-AFM-3600	\$500	\$1,000
F5-ADD-BIG-AFM-3900	\$500	\$1,000
F5-ADD-BIG-AFM-4000	\$500	\$1,000
F5-ADD-BIG-AFM-5000	\$500	\$1,000
F5-ADD-BIG-AFM-6900	\$500	\$1,000
F5-ADD-BIG-AFM-7000	\$1,000	\$2,000
F5-ADD-BIG-AFM-8900	\$1,000	\$2,000
F5-ADD-BIG-AFM-10000	\$1,000	\$2,000
F5-ADD-BIG-AFM-11000	\$1,000	\$2,000
F5-ADD-VPR-AFM-C2400	\$1,500	\$3,000
F5-ADD-VPR-AFM-C4400	\$2,000	\$4,000
F5-ADD-VPR-AFM-C4800	\$3,000	\$6,000

Security Bundle (HW) SKU LTM+ASM +APM+Max SSL+Max Compression	SPIFF	SPIFF for Pair
F5-BIG-ADC-3900-SEC	\$2,000	\$4,000
F5-BIG-ADC-4000S-SEC	\$1,500	\$3,000
F5-BIG-ADC-4200V-SEC	\$2,000	\$4,000
F5-BIG-ADC-5200V-SEC	\$2,500	\$5,000
F5-BIG-ADC-6900-SEC	\$2,500	\$5,000
F5-BIG-ADC-6900S-SEC	\$2,500	\$5,000
F5-BIG-ADC-7200V-SEC	\$3,000	\$6,000
F5-BIG-ADC-8900-SEC	\$4,500	\$9,000
F5-BIG-ADC-10200V-SEC	\$5,500	\$11,000
F5-BIG-ADC-11000-SEC	\$6,000	\$12,000

Security Add-on Bundle (SW) SKU ASM +APM+Max SSL+Max Compression	SPIFF	SPIFF for Pair
F5-ADD-BIG-SEC-3600	\$1,500	\$3,000
F5-ADD-BIG-SEC-3900	\$2,000	\$4,000
F5-ADD-BIG-SEC-4000	\$2,000	\$4,000
F5-ADD-BIG-SEC-5000	\$2,500	\$5,000
F5-ADD-BIG-SEC-6900	\$2,500	\$5,000
F5-ADD-BIG-SEC-7000	\$3,000	\$6,000
F5-ADD-BIG-SEC-8900	\$4,500	\$9,000
F5-ADD-BIG-SEC-10000	\$4,500	\$9,000
F5-ADD-BIG-SEC-11000	\$6,000	\$12,000
F5-ADD-VPR-SEC-C 2400	\$6,000	\$12,000
F5-ADD-VPR-SEC-C 4400	\$6,000	\$12,000

Key		
ADF - Application Delivery Firewall	APM - Access Policy Manager	LTM - Local Traffic Manager
AFM - Advanced Firewall Manager	ASM - Application Security Manager	Base ADF = LTM+AFM

Please contact your local F5 Sales Representative for list pricing.

Program details

Best of all, incentives can be "stacked". For instance, sell a BIG-IP 3900 Application Delivery Firewall (\$1,500 USD) and a BIG-IP11000 Security bundle (\$6,000 USD) and receive \$7,500!

You will receive a payment from F5 within 30 days after F5 is paid. It's as simple as that, but there are a few requirements:

- Only qualifying security sku's are eligible for the SPIFF payout.
- Partner initiated deals must be submitted and approved for registration between October 1, 2013 and September 30, 2014.
- All deals must be closed and booked in F5's OA systems by September 30, 2014.
- Payment will be applied as follows:
Check will be made out to the person who submits the deal registration* or to the qualifying partner company as appropriate for each region. It will be the responsibility of the partner or company to determine tax implications, commission/comp compliance and rules of distribution.
- Partners can opt out of the program at any time.
- Additional rules and terms and conditions may apply, please go to the PRC www.f5.com/partners for more details

Terms and conditions

By participating in the Security SPIFF program, you hereby agree to abide by these terms and conditions. These terms and conditions are subject to change or modification by F5 Networks Inc., and may be cancelled by F5 at any time. F5 reserves the right to verify all Application Delivery Firewall use cases at any time.

The Security SPIFF will apply to qualifying security sku deals as of October 1, 2013 to September 30, 2014. The SPIFF is limited to the Americas, EMEA, APAC regions (with the exception of India and Taiwan regions). Partner must be an F5 Authorized Partner in good standing and must comply with the Channel Policies and Procedures set forth in the Partner Resource Center.

The following products must be registered and approved by F5 between October 1, 2013 and September 30, 2014 to be eligible for the associated SPIFF: sku's referenced on this page. Non-production units do not qualify for this SPIFF. Authorized products must be booked and released for shipment within 5 business days of September 30, 2014.

*EMEA Partners

The partner company will need to raise an invoice for F5 Networks Limited for the amount of the SPIFF value approved. This ensures the SPIFF payment to be received by the partner is processed correctly through the EU VAT system. It will then be the responsibility of the Partner Company to process the SPIFF payment for the individual recipient through their normal payroll or remuneration process. This ensures that the correct income tax withholding is done in each country.

*APAC Partners

All payments must go through the respective partner company. Partner company must sign an e-mail acknowledgement, stating that they will ensure compliance with local tax withholding and regulations pertaining to the SPIFF. Acknowledgement is also required from both the partner company and individual sales representative before the payment is activated.

*Payment will be made 30 days after F5 is paid by the Distributor/Partner for the opportunity and the required tax forms are submitted to F5. The partner or company receiving the SPIFF will be responsible for all compensation issues and taxes.



To find out more, contact your
Channel Account Manager today.